

***National Institute for the Defense of Competition and  
the Protection of Intellectual Property – INDECOPI***

***Technical Secretariat of the Antidumping,  
Countervailing Duties and Non-Tariff Barriers  
Surveillance Commission***

**QUESTIONNAIRE FOR EXPORTERS AND/OR FOREIGN PRODUCERS  
(Textile upper sneakers from People's Republic of China)**

**Company:** \_\_\_\_\_

**Fiscal or Tax Registration Number:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Website** \_\_\_\_\_

***This questionnaire, as well as the information annexed to  
it, must be delivered in a digital version***

**QUESTIONNAIRE FOR EXPORTERS OR FOREIGN PRODUCERS INVESTIGATED  
FOR DUMPING PRACTICES**

**AFFIDAVIT**

The undersigned person declares that all the information provided in this document is complete and true and recognizes that it is subject to verification by the Technical Secretariat of the Antidumping, Countervailing Duties and Non-Tariff Barriers Surveillance Commission of INDECOPI.

**IDENTIFICATION INFORMATION OF THE COMPANY'S REPRESENTATIVE**

Name(s) and Last Names: \_\_\_\_\_

\_\_\_\_\_

National Identity Document Number: \_\_\_\_\_  
(Attach a copy of the identity document)

\_\_\_\_\_

Company's representative signature

Date: \_\_\_\_\_

**Attach the documents that certify that the person who signs this affidavit  
has the authority to act in this proceeding on behalf of the company.**

## **QUESTIONNAIRE FOR EXPORTERS OR FOREIGN PRODUCERS INVESTIGATED FOR DUMPING PRACTICES**

**Product under investigation:** Textile upper sneakers.

**Country of origin:** Republic of China.

**Tariff subheadings:** 6404.11.10.00, 6404.11.20.00, 6404.19.00.00, 6404.20.00.00 y 6405.20.00.00.

**Period of dumping investigation:** January – December 2022.

**Period of injury investigation:** January 2019 – December 2022.

**Determination whereby the investigation was initiated:** Determination N° 053-2023/CDB-INDECOPI

**Investigation starting date:** June 29<sup>th</sup>, 2023

**This questionnaire must be sent to:**

**Antidumping, Countervailing Duties and Non-Tariff Barriers Surveillance Commission**

This Questionnaire must be sent through the following channel:

- Email: [dumping@indecopi.gob.pe](mailto:dumping@indecopi.gob.pe). In the event that the Questionnaire is sent by this way, consider that the maximum size of the information sent for each opportunity must not exceed 30MB, which is the maximum capacity of the server of INDECOPI. Otherwise, the Commission will not be responsible for its lack of receipt.
- Virtual reception desk of INDECOPI:  
<https://www.indecopi.gob.pe/en/envio-de-documentos>

In addition, the Questionnaire may also be sent at the following address: Calle De La Prosa No. 104, San Borja, Lima 41, Perú.

For additional information or any questions, please contact us to the following e-mail: [dumping@indecopi.gob.pe](mailto:dumping@indecopi.gob.pe) or by telephone + (51) (1) 2247800 (extensions 3001 or 3035).

## I. INTRODUCTION

The Antidumping, Countervailing Duties and Non-Tariff Barriers Surveillance Commission of INDECOPI (hereinafter, **the Commission**) has initiated an investigation procedure for dumping practices on exports to Peru of textile upper sneakers originating in Republic of China (hereinafter, **China**).

Please find enclosed a copy of the Determination that initiated the procedure, which was published in the official gazette of Peru "El Peruano".

The current procedure will be developed according to the Agreement on Implementation of Article VI of the General Agreement on Tariffs and Trade 1994 (hereinafter, **Antidumping Agreement**) of the World Trade Organization and the Peruvian Antidumping Regulation approved by Supreme Decree 006-2003-PCM, amended by Supreme Decrees 004-2009-PCM<sup>1</sup> and 136-2020-PCM<sup>2</sup> (hereinafter, **National Antidumping Regulation**).

As a part of the procedure, the Commission sends questionnaires to exporters and/or foreign producers of the product under investigation in order to obtain information that can be used to resolve the current investigation. In that sense, it has been identified that your company produces or has exported to Peru the product under investigation; therefore, we kindly ask you to answer the attached Questionnaire to provide us with the information requested therein, within the maximum term of thirty (30) calendar days upon receiving it. This Period is counted from the day after receiving this document, which, according to article 26 of the National Antidumping Rules, will be the 7th day after the ship date.

## II. GENERAL INSTRUCTIONS

The purpose of this questionnaire is to facilitate exporters and/or foreign producers the submission of information to the Commission for the analysis required to determine whether it is appropriate to apply anti-dumping measures on Peruvian imports of the product under investigation.

In this regard, it is important that exporters and/or foreign producers fully answer all the questions, without exception, in the most detailed and comprehensive way possible, providing specific answers for each question and submitting a copy of all relevant documentation to support the information provided in your answers.

<sup>1</sup> This regulation es available on the institutional web of Indecopi, through the following link: <https://www.indecopi.gob.pe/en/cdb-marco-normativo>.

<sup>2</sup> This regulation es available on the institutional web of Indecopi, through the following link: <https://www.indecopi.gob.pe/en/cdb-marco-normativo>.

It should be noted that all information provided in this Questionnaire is an affidavit and, therefore, subject to verification<sup>3</sup> by officers of the Technical Secretariat of the Commission.

This Questionnaire must be completed in Spanish. If it is completed in a different language, you must submit also a translation into Spanish signed by a translator duly identified. Also, all the documentation that is attached to support the answers to this Questionnaire (such as sales or purchase invoices, laboratory reports, technical files or catalogs of products, accounting, financial documents and other internal documents of the company), that is in a language other than Spanish, it must also be accompanied by the respective translation. It should be noted that the aforementioned is required by the Technical Secretariat of the Commission in order to comply with the provisions of Article 36 of the National Antidumping Regulation<sup>4</sup>.

In cases where a question does not apply to your firm, please indicate it by allocating the phrase **"Non applicable - NA"** as long as you can explain in each case the reasons for it.

On the other hand, it is requested to send the information and/or documentation requested preferably in electronic means (compact disc, virtual reception desk, or email<sup>5</sup>). In order to facilitate the data processing, all information provided in the Annexes of this questionnaire must be submitted in Excel format. In case that the aforementioned information and/or documentation is provided in large electronic files, you may use the data storage services on the internet that you consider appropriate in order to allow access to such files to the officials of the Technical Secretariat.

### **Confidential nature of information**

According to the provisions of article 37 of the National Antidumping Regulation, if you consider that part of the information provided in the Questionnaire should be treated as **"CONFIDENTIAL"**, indicate this explicitly in the same letter in which the information is submitted<sup>6</sup>. Otherwise, the Commission will not be responsible for its dissemination.

The only information that may be considered as confidential is the one whose disclosure involves a significant advantage to a competitor or an adverse effect on the company that provides it. The Commission is the authority responsible to assess the confidentiality request, and it may deny or grant it.

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<sup>3</sup> Each source of information used must be identified and kept in working papers, so that the information presented could be verified at a later stage. The Commission has faculties to conduct inspections in order to verify *in situ* the information provided, in accordance with Article 2 of Legislative Decree 807, Faculties, Norms and Organization Law of INDECOPI, as well as in accordance with Article 6.7 of Antidumping Agreement.

<sup>4</sup> **NATIONAL ANTIDUMPING REGULATION, Article 36.- Documents submitted in a language other than Spanish.-** Only the submission of documents in another language will be taken into account, when they are accompanied by a simple translation into Spanish. The translation will be joint and several liability of the interested party and of the person who acts as translator, in accordance with Article 41.1.2 of Law No. 27444. General Administrative Procedure Law, or the rule that replaces it.

<sup>5</sup> Virtual reception desk: <https://www.indecopi.gob.pe/mesadepartes>, email: [dumping@indecopi.gob.pe](mailto:dumping@indecopi.gob.pe)

<sup>6</sup> In order to facilitate the handling of confidential information, the Questionnaire may be presented in two versions, a **"CONFIDENTIAL"** and a **"NON-CONFIDENTIAL"**.

In accordance with the provisions of Articles 37 and 38 of the National Antidumping Regulation, any request for confidentiality must be accompanied by:

- i) The proper reasons for that request, unless such information is confidential in nature. As a reference, in the Annex of the National Antidumping Regulation there is an illustrative list of information that is confidential in nature and therefore requires no explanation. In addition, there is a list of information that might be confidential depending on the reasons provided<sup>7</sup>. If the information for which confidentiality is requested is not on this list, you shall explain how its disclosure might involve a significant advantage to a competitor or would have a significantly adverse effect upon your business.
- ii) A non-confidential summary<sup>8</sup> of the information for which confidentiality has been requested. Such summary shall allow a reasonable understanding of the substantial content of the information for which confidentiality has been requested. In exceptional and duly justified circumstances, where the information cannot be summarized, the concerned party may be exempted from submitting a non-confidential summary.

When the Commission considers that the party providing the information meets these requirements, its request for confidentiality will be assessed by the Commission. In cases where the Commission grants the confidential nature to such information, it will be accessible only to officers of the Commission and may not be disclosed without the consent of the party providing the information.

In cases where a request for confidentiality is not justified and you decide not to make it public nor authorize its dissemination, such information may not be considered for the purposes of this procedure.

### **Access to information**

According to the provisions on article 6.8 of the Antidumping Agreement, in cases in which an interested party refuses access to necessary information or does not provide it within a reasonable period or significantly impedes the investigation, the investigating authority will be free to base its determinations on the basis of the facts that it is aware of.

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<sup>7</sup> As established in the Annex, **the following information is confidential because of its nature and therefore requires no justification**: Productions costs, distribution costs, data on pricing in the early stages of production, specifications of components depending on the case, data on pricing in trade levels, trade secrets relating to the nature of a product or production process, customers list, sale conditions (but not the terms of sale offered to the public), differentiated prices by customers, future marketing strategies, data on research and development, industrial secret and know-how, technology projects, and investment projects. The annex also provides that **the following information may be confidential, subject to justification**: data on capacity utilization, inventory in monetary values, list of suppliers depending on the case, non-public balance sheets and financial statements, commercial invoices, technological capacity, information that could be detrimental to the provision of similar information or information from the same source, any other specific business information which, if publicly disclosed, could cause substantial harm to the competitive position of those who provide it, information that comes from a third party not connected to the investigation procedure, whose unauthorized disclosure could be detrimental to them.

<sup>8</sup> In that summary the information may be presented in percentage terms or as index with respect to a given base year.

Additionally, it should be noted that, in case an interested party does not cooperate in the development of the procedure, and consequently fails to communicate to the authority information relevant to the case, this could lead to a result less favorable to that party than if it had cooperated.

If you wish to request an extension to submit the Questionnaire, it must be filed before the expiry of the original deadline. The Commission may grant such extension as long as the request is adequately justified. As established in Article 26 of the National Antidumping Regulation, extensions may be granted up to a maximum period of thirty (30) additional calendar days, so that the total period for the submission of the Questionnaire does not exceed sixty (60) calendar days.

It should be noted that, according to the Peruvian regulatory framework, parties must comply with submitting the information requested by the Commission within a period not exceeding ten (10) business days, in accordance with Article 132 of Law N ° 27444 - General Administrative Procedure Law<sup>9</sup>.

Finally, it is hereby informed that any request for an extension for the delivery of missing information will be evaluated by the Commission. However, its eventual acceptance or rejection will not be an obstacle for the authorities to reach preliminary or definitive determinations, positive or negative, with the best information available, as indicated in Article 6.8 of the Anti-dumping Agreement.

In the case your firm requires additional information or further guidance; please communicate with the officers of the Technical Secretariat of the Commission through the following means:

Phone: (51-1) 2247800 – Extension 3001

E-mail: [dumping@indecopi.gob.pe](mailto:dumping@indecopi.gob.pe)

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<sup>9</sup> **GENERAL ADMINISTRATIVE PROCEDURE LAW, Article 132.- Maximum periods to perform procedural actions**

In the absence of a term established by express law, the procedural actions must occur within the following:

(...)

4. For procedural actions of the party that is requested by the authority, such as delivery of information, answer to the questions on which they must pronounce: within ten days of requested.

(...)

### III. QUESTIONNAIRE

#### A. General information about the company

In order to have a better understanding of the productive and commercial activities carried out by your company and its role in the industry that manufactures the product under investigation, you are requested to provide the following information:

1. Provide a brief description of your company and its activities. Indicate other names under which your company operates.
2. In order to know the organizational structure of foreign exporting companies and their participation in the national market, indicate whether your company belongs to a business group (set of legally independent companies that are under control or subordination of a parent company). If your answer is affirmative, provide detailed information about the organization of the group to which you belong. Additionally, describe the corporate structure and affiliations of your company (holding, parent company, subsidiaries in other States or countries, logistic coordinators, etc.). Include a diagram of the corporate structure and affiliations at home and abroad. In this regard, provide any documentation that supports your statements regarding the affiliation of your company to the business group referred to above.
3. Indicate if your company produces textile upper sneakers or if it is a trader or broker, or if it carries out both activities.
4. Indicate whether during the period January 2019 – December 2022 you export textile upper sneakers directly or through a third company. In case, during the mentioned period, you export through a third company, detail the name and address of the same, and, if applicable, the type of relationship you have with that company.
5. If your company is a non-producer of textile upper sneakers but a trader or broker, detail the name of the companies that have supplied it during the period January 2019 – December 2022, specifying the information of their contact (address, telephone, email). Likewise, you must indicate if your company is linked to any of the suppliers, indicating the type of the existing link.
6. Provide a copy of the list or register of shareholders of your company, in which the name of each shareholder is recorded, as well as the percentage of shares they own in the company.



**B. Information about the company's economic and financial indicators**

The company should provide economic information of the product under investigation, which does not include textile upper sneakers from the eighty (80) brands mentioned in the Annex N° 1 of this Questionnaire<sup>10</sup>.

**B.1 In case of your company is producer of textile upper sneakers under investigation**

***Information about the product under investigation***

7. Describe in detail the physical characteristics of textile upper sneakers under investigation produced by your company during the period January 2019 - December 2022, providing the following information:
  - i) Tariff subheading by which the product is exported.
  - ii) Physical and technical characteristics (attach illustrative catalog and/or data sheet of the product).
  - iii) Brand or brands of the product under which it is marketed.
  - iv) Raw material<sup>11</sup>, inputs and auxiliary materials<sup>12</sup> used to produce the textile upper sneakers.
  - v) Main uses and functions of the product.
  - vi) Final consumers.
  - vii) Any other information considered relevant.
8. In order to identify the main stages of the production process and its impact on production costs describe in detail the production process followed by your firm in the production of the product under investigation, specifying the main stages included in this production process. Attach a diagram that clearly explains the production process and a respective glossary that includes the definitions of the terms used in the diagram.
9. Inform if the company, during the period January 2019 – December 2022, manufactured or commercialized the product under investigation in China or abroad under some of the brands mentioned in the Annex N° 1.

***Context of the productive and commercial operations of the company***

10. Provide the name and location of all the production plants of the product under investigation that your company has within the country and/or abroad.

<sup>10</sup> In the act of initiation of this investigation procedure, imports of textile upper sneakers that correspond to eighty (80) brands detailed in Annex N° 1 of this Questionnaire were excluded from the analysis. This is due to the fact that, for price reason, these products do not compete with textile upper sneakers manufactured by national producers during the period January 2019 – December 2022.

<sup>11</sup> The term "raw material" is understood as the textile material that makes up the upper part of the product under analysis; as well as the sole used in the product under analysis.

<sup>12</sup> In this case inputs and auxiliary materials are understood to be those that are used in the production processes of textile upper sneakers (for example: shoelace, dyes, additives, eyelets, among others).

11. The installed capacity of a company is defined as the production potential or maximum volume of production that a company can achieve during a certain period of time, using all available resources (production equipment, facilities, human resources, technology, experience / knowledge, among others). In that sense, indicate the monthly production capacity (in pairs) of the product under investigation, corresponding to each of the production plants owned by the company, for the period January 2019 - December 2022. Use the format of **Annex N° 2**. In this regard, provide the following:
  - (i) Explain in detail the methodology used to calculate the reported installed capacity. If the calculation is made on the basis of an arithmetic formula, detail that formula, indicating the parameters considered to estimate the production capacity reported (for example, the hours of operation per week and/or month and/or year that are used the machines at full productive capacity).
  - (ii) Explain the factors that are taken into account by your company in order to decide on the modification of the reported production capacity (for example, the factor of time, cost, change in the relative price, etc.).
12. In order to identify the investments made by the company and its incidence in the levels of textile upper sneakers production, provide information about the investments made by the company between January 2019 - December 2022, associated with the line of production of the product under investigation, detailing if investments are made in buildings, plants and equipment, the purpose of such investments (expansion of productive capacity, replacement of obsolete facilities and/or equipment, among others) as well as their net book value (use the format of **Annex N° 3**). In order to verify the information presented, provide the accounting and financing documentation that indicates clearly the amount of investments declared.
13. For each of the production plants mentioned in question 10, indicate the volume of the product under investigation that your company has manufactured monthly during the period January 2019 - December 2022. Specify the name and commercial code of the product produced, brand of the product, the referential tariff subheading for which the product is marketed and its production date. Use the format of **Annex N° 4**.
14. Regarding the inventories of textile upper sneakers production that the company manufactured during the period January 2019 - December 2022, indicate the volume (in pairs) and value (in US \$) of the inventory (beginning and end of period) of the product under investigation (use the format **Table A and B of Annex N° 5**).

15. In order to support your statements referred to questions 13 and 14 of this Questionnaire, you must complete the **Table A of Annex N° 6**, referring to the detailed register of the deliveries and exits of the finished products<sup>13</sup> of textile upper sneakers manufactured by the company during the period January 2019 - December 2022, for each production plants that your company has.
16. Also, any other accounting documentation that supports your statements in this regard must be provided.
17. Detail the volume of production (in pairs), as well as the volume (in pairs) and value (in US \$) of the total sales of the other products different to textile upper sneakers, manufactured by the company during the period January 2019 - December 2022. Use the format of **Table A of Annex N° 7**.

It should be noted that the amount of sales of the rest of the production lines provided, together with the amount of sales of the product under investigation (in Peru, in the domestic market of the exporting country and in third countries) will be contrasted with the information about the total income contained in the Financial Statements of the company, which will be requested in question 60 of the Questionnaire.

***Production costs of the product under investigation***

18. Provide the production cost structure of the product under investigation<sup>14</sup>, considering the components of raw material, inputs, auxiliary materials, direct labor, indirect manufacturing costs, administrative costs, sales expenses, financial expenses. Use the format of **Table A of Annex N° 10**.
19. Provide a list of purchases of raw materials<sup>15</sup>, inputs, and auxiliary materials<sup>16</sup> purchased by your company for the manufacture of the product under investigation, during the period January 2019 - December 2022. Said record must include information referred to the volume (indicate commercial unit) and value (in US \$) of the goods purchased, the name of each product purchased, the country of origin of such products, the name of its suppliers, if such suppliers are state or private companies and if they are or not related to your company. Use the format of **Annex No. 8**.

In order to verify the information requested in the previous paragraph, provide copies of the first five (5) documents of payment for each month of the

<sup>13</sup> In this case *the* register of the deliveries and exits of the finished products means the organized registration of the merchandise that is held in a warehouse. To do so, it is necessary to make an inventory of all the content, the quantity, a measurement value and the unit price. Products can also be classified by their common characteristics.

<sup>14</sup> The product under investigation in this case does not include textile upper sneakers corresponding to the eighty (80) brands mentioned in the Annex N° 1 of this Questionnaire.

<sup>15</sup> See footnote N° 11 of the Questionnaire.

<sup>16</sup> See footnote N° 12 of the Questionnaire.

period January 2019 - December 2022, related to the transactions of purchase of raw materials, inputs and auxiliary materials referred to above.

20. Provide information on the quantity of raw materials, inputs and auxiliary materials required for the production of one pair of the product under investigation. Use the format of **Annex No. 9**.

Also, provide the production orders, the raw materials and inputs Kardex, corresponding to the manufacturing of the product under investigation for the period January 2019 - December 2022, as well as the relevant accounting documentation that supports your statements in this regard.

21. In relation to each of the production plants where the product under investigation is manufactured (referred to in question 10 of this Questionnaire), provide the production unit cost structure (US\$ per pair) of the product under investigation that your company manufactured during the period January 2019 - December 2022. That is, indicate how the sale price (ex-factory) is disaggregated into manufacturing costs, operating expenses, financial expenses and profits. Use the format in **Table A of Annex No. 10**.

22. In order to verify the information requested in question 21, provide the following:

- (i) Explain in detail the methodology by which the company determines the unit costs of production of the product under investigation.
- (ii) Provide the accounting accounts (according to code and description) associated with each of the items of the unit cost structure of the product under investigation, reported in response to question 19 of this Questionnaire. Use the format of **Table A of Annex No. 11**.
- (iii) If the company uses cost centers to manage its accounting information, specify the cost centers associated with each of the accounting accounts referred to above, and detail, in each case, the criteria used for the distribution of expenses between each line of business of the company. Use the format of **Annex No. 12**.
- (iv) Provide a copy of the ledger book corresponding to the accounting accounts indicated in **Annex N° 12** for the period January 2019 - December 2022, as well as a file in *Excel* format that details the information contained in the records of those ledger books. Attach the descriptions of each of the fields or columns consigned in the above-mentioned ledger books.
- (v) Explain in detail the methodology used for the allocation of operating expenses (administrative and sales expenses) and financial expenses reported in the structure of unit costs of production of the product under investigation, submitted in **Table A of the Annex No. 10**. In each case, describe the methodology used and indicate how such allocation takes into account the differences between the various products associated with the costs and general expenses to be

allocated to the production line of the product under investigation. Likewise, detail the intermediate calculations made to determine the amount allocated to the line of production of the product under investigation<sup>17</sup> (use the format of **Annex No. 13**).

- (vi) Explain in detail how the profit per unit before taxes of the product under investigation was calculated, corresponding to the period January 2019 - December 2022.
- (vii) Provide any other information that you consider relevant in order to verify the information provided in your unit cost structure.
- (viii) Attach supporting documentation that supports the information provided.

***Commercialization of the product under investigation***

23. The explanation that your company provides regarding its sales policy is necessary to have a comprehensive understanding of the conditions under which the company makes the sales of the product under investigation in the domestic market, as well as the exports of that product to Peru or third countries.

In this sense, it is required information and / or detailed documentation of your sales policy to December 2022 in relation with the business line of the product under investigation, which at least contains the following:

- (i) Indicate the proportion of the sales related to each category of clients (wholesale distributor, retailer, end user and others<sup>18</sup>), respect to the total sales of textile upper sneakers of the company in each market (internal market, Peruvian market or markets of third countries).
- (ii) Indicate if the sale prices in the domestic market, as well as export prices to Peru and third countries, vary depending on the distribution channel of the sale or the category of the client to whom it is sold. If so, please explain how prices vary and the reasons for this.
- (iii) Explain the discount rates to the selling price used by customer category, distribution channel and target market (Peruvian market, domestic market of the foreign country and markets of third countries). For example: discount for prompt payment, discount for sales volumes, discount according to credit history, among others.

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<sup>17</sup> For example, in the case of the allocation of costs and general expenses to the product under investigation is carried out by means of a pro-rate based on the volume of production, you must specify the formula used for said calculation, explain the nature of each of the amounts that make up the calculation made and submit evidence (information and / or accounting and financial documentation) that supports the relevance of each of the indicated amounts.

<sup>18</sup> In case the company has another type of client, different to the ones mentioned, please provide a brief description of it.

- (iv) Explain the types of payment terms used by the company, and if they are related to the category of customers, distribution channel and target market (Peruvian market, internal market and markets of third countries).
- (v) Provide any other information that you consider relevant about your sales policy.

Attach supporting documentation that supports the information provided in relation to your sales policy.

- 24. In order to have a better understanding of the operating expenses of the company associated to each of the distribution facilities, provide the name and location of all establishments owned by the company from which the distribution and commercialization of the product under investigation was carried out during the period January 2019 - December 2022.
- 25. Indicate the commercial codes under which you have marketed the product under investigation during the period January 2019 - December 2022. In each case, specify the destination market in which the sales of said products were made (internal market, export to Peru and export to third countries) and the brand of the product under which it is marketed. Use the format of **Annex No. 14**.
- 26. In order to know the conditions under which the sales are made, provide sales contracts related to the internal sales and export transactions of the product under investigation to Peru and third countries of its 10 main clients, carried out during the period January 2019 - December 2022. Likewise, specify which sales invoices are associated with the aforementioned contracts. Use the format of **Annex No. 15**.
- 27. If applicable, provide information regarding the existence of barriers to importing the product under investigation in markets other than the Peruvian market.
- 28. Do you know whether your country's exports of the product under investigation have been subject to any antidumping investigation?

Yes ☐ No ☐ We do not know ☐

If your answer is affirmative, complete the following chart:

Country that started the investigation	Final decision adopted (whether or not definitive measures were applied)	N° of Final Decision	Date of Final Decision

***Sales of the product under investigation***



In order to have information to calculate the normal value, as well as the export price to Peru, of the product under investigation, it will be requested information concerning your sales made in the domestic market and in your export markets (Peru and third countries).

29. Provide a list of the sales transactions of the product under investigation destined to the domestic market during the period January 2019 - December 2022. In each case, specify the commercial codes under which you have marketed the product under investigation, the name of the client and its relationship with each client, the type of customer in question (wholesale distributor, retail distributor or end user), volume (in pairs), value (in US \$) of the sales made, among others. Use the format of **Table A of Annex No. 16**.

Attach the first five (5) sales invoices for each month, related to the sale transactions of the product under investigation made in the domestic market during the period January 2019 - December 2022.

30. Submit a list of the export transactions to Peru of the product under investigation carried out during the period January 2019 – December 2022. In each case, you must specify the commercial codes under which you commercialized the product under investigation, the name of the customer and its relationship with each customer, the type of customer concerned (for example: agent, wholesale distributor, retail distributor or end user), volume (in pairs), value (in US \$) of sales made, among other aspects. Use the format of **Table B of Annex No. 16**.

Attach the first five (5) sales invoices of each month, related to the export transactions to Peru of the product under investigation object made during the period January 2019 - December 2022.

31. Submit a list of export transactions to third countries of the product under investigation during the period January 2019 - December 2022. In each case, you must specify the commercial codes under which the product under investigation has been marketed, the country of destination, the name of the client and your relationship with each client, the type of customer in question (for example: agent, wholesale distributor, retail distributor or end user), volume (in pairs), value (in US \$) of the sales made, among other aspects. Use the format of **Table C of Annex No. 16**.

Attach the first five (5) sales invoices for each month, related to the export transactions to third countries of the product under investigation made during the period January 2019 - December 2022.

***Adjustments on the sale price of the product under investigation***

32. In case you request adjustments on the sale price of the product under investigation marketed in the domestic market, exported to Peru or to third countries during the period January 2019 - December 2022 (adjustments related to credit in installments, freight charges to the port, differences in tax treatments, among others), comply with the following:

- (i) Indicate each of the requested adjustments and explain in detail the methodology from which the amount corresponding to each adjustment has been determined.
- (ii) Provide the calculations made to determine the amount of each of the requested adjustments. If the amount of the requested adjustment has been calculated using an arithmetic formula, detail that formula, indicating the parameters considered to estimate the amount of the adjustment requested (for example, volume of transported goods, total payment for transportation services, among others).
- (iii) Provide relevant evidence from which the alleged amount of each of the requested adjustments can be clearly identified (such as: company sales policies, credit notes, vouchers for the charges charged by the internal transport companies, packing list, various payment vouchers, bills of lading, carriers contracts, vouchers for customs services at origin, vouchers for customs services at destination, maritime freight contracts, insurance contracts, among others accounting and financial documentation that you consider appropriate).
- (iv) In case the adjustments requested are not specific to a single transaction and the amount reported is obtained through an assignment, provide (in a separate paragraph) a detailed explanation of the method used to make such an assignment.
- (v) Indicate any other aspect that you consider may affect the comparability of the domestic sales price and the export price to Peru of the product under investigation that your company sold between January 2019 - December 2022.

In order to provide the information required previously, use the format of **Tables A, B and C of the Annex 17, respectively.**

**B.2. In case your company is a marketer and not a producer of the product under investigation**

***Information about the product under investigation***

33. Describe in detail the product under investigation commercialized by your company during the period January 2019 - December 2022, indicating the following:
- (i) Tariff subheading by which the product is exported.
  - (ii) Physical and technical characteristics (attach illustrative catalog and/or data sheet of the product).
  - (iii) Name of the brand or brands of the product that your company commercialized in China or abroad.



- (iv) Raw material<sup>19</sup>, inputs and auxiliary materials<sup>20</sup> used to produce the product.
- (v) Main uses and functions of the product.
- (vi) Final consumers of the product.
- (vii) Any other information considered relevant.

34. Describe in detail the process of production of textile upper sneakers of the production companies that supply your company, specifying the main stages included in this productive process. Attach a diagram that clearly explains the production process and a glossary that contains the definitions of the terms used on the diagram.

***Commercialization of the product under investigation***

35. The explanation that your company provides regarding your sales policy is necessary to have a comprehensive understanding of the conditions under which the company makes its sales of the product under investigation in the domestic market, as well as its exports of said product to Peru or third countries.

In this sense, it is required information and / or detailed documentation of your sales policy to December 2022 in relation to the business line of textile upper sneakers, which at least contains the following:

- (i) Indicate the proportion of the sales related to each category of clients (wholesale distributor, retailer, end user and others<sup>21</sup>), respect to the total sales of textile upper sneakers of the company in each market (internal market, Peruvian market or markets of third countries).
- (ii) Indicate if the sale prices in the domestic market, as well as export prices to Peru and third countries, vary depending on the distribution channel of the sale or the category of the client to whom it is sold. If so, please explain how prices vary related each distribution channel or category of client.
- (iii) Explain the discount rates to the selling price used by customer category, distribution channel and target market (Peruvian market, domestic market of the foreign country and markets of third countries). For example: discount for prompt payment, discount for sales volumes, discount according to credit history, among others.
- (iv) Explain the types of payment terms used by the company, and if they are related to the category of customers, distribution channel and target market (Peruvian market, internal market and markets of third countries).

<sup>19</sup> The term "raw material" is understood as the textile material that makes up the upper part of the product under analysis; as well as the sole used in the product under analysis.

<sup>20</sup> In this case inputs and auxiliary materials are understood to be those that are used in the production processes of textile upper sneakers (for example: shoelace, dyes, additives, eyelets, among others).

<sup>21</sup> In case the company has another type of client, different to the ones mentioned, please provide a brief description of it.

- (v) Provide any other information that you consider relevant about your sales policy.

Attach supporting documentation that supports the information provided in relation to your sales policy.

36. In order to have a better understanding of the operating expenses of the company associated to each of the distribution facilities, provide the name and location of all establishments owned by the company from which the distribution and commercialization of the product under investigation was carried out during the period January 2019 - December 2022.
37. Indicate the commercial codes under which you have marketed the product under investigation during the period January 2019 - December 2022. In each case, specify the destination market in which the sales of said products were made (internal market, export to Peru and export to third countries). Use the format of **Annex No. 14**.
38. In order to know the conditions under which the sales are made, provide sales contracts related to the internal sales and export transactions of the product under investigation to Peru and third countries of its 10 main clients, carried out during the period January 2019 - December 2022. Likewise, specify which sales invoices are associated with the aforementioned contracts. Use the format of **Annex No. 15**.
39. With regard to the inventories of textile upper sneakers commercialized by your company, indicate the volume (in pairs) and value (in US \$) of the inventory (beginning and end of period) of the product under investigation marketed by your company, corresponding to the period January 2019 - December 2022 (use the format of **Table A and B of Annex N° 5**).
40. In order to support your statements regarding question 39, you must complete the **Table B of Annex N° 6**, referring to the detailed register of the deliveries and exits<sup>22</sup> of the textile upper sneakers that your company commercialized between January 2019 and December 2022, for each of the distribution establishments owned by the company.
41. Also, provide any other accounting documentation that you consider relevant to support your statements.
42. If applicable, provide information regarding the existence of barriers to the importation of the product under investigation in markets other than the Peruvian market.
43. Do you know if the exports of the product under investigation from China have been subject to any antidumping investigation in a third country?

Yes ☐ No ☐ We do not know ☐

<sup>22</sup>

See footnote N° 13 of the Questionnaire.

If your answer is affirmative, complete the following chart:

Country that started the investigation	Final decision adopted (whether or not definitive measures were applied)	N° of Final Decision	Date of Final Decision

***Marketing costs of the product under investigation***

44. Provide a list of the purchases of the product under investigation acquired by your company during the period January 2019 - December 2022. This register should include information referring to the volume (in pairs) and value (in US \$) of the goods purchased, the name of each product purchased, brand of the product, the country of origin of such products, the name of its suppliers, whether such suppliers are state or private companies and whether or not they are related to your company. Use the format of **Annex No. 18**.

In this regard, provide copies of the first five (5) proofs of payment of each month relative to the purchase transactions of the textile upper sneakers under investigation referred to above.

45. Explain in detail the structure of marketing unit costs (US \$ per pair) of the product under investigation that your company commercialized during the period January 2019 - December 2022. That is, indicate how the sale price (*ex factory*) is disaggregated into acquisition costs, operating expenses, financial expenses and profits. Use the format of **Table B of Annex No. 10**.
46. List the accounting accounts (according to code and description) associated to each of the items of the unit cost structure of the product under investigation, reported in response to question 37. Use the format of **Table B of Annex No. 11**.
47. If the company uses cost centers in order to manage its accounting information, specify the cost center associated with each aforementioned accounting accounts, and in detail, in each case, the criteria used for the distribution of expenses between each business line of the company. Use the format of Table B of Annex No. 12.
48. Provide a copy of the ledger book corresponding to the accounting records indicated in **Table B of Annex N° 12** for the period January 2019 - December 2022, as well as a file in *Excel* format in which the information contained in the records of those ledger books is detailed. Attach the descriptions of each of the fields or columns consigned in the ledger books indicated above.
49. Explain in detail the methodology used for the allocation of operating expenses (administrative and sales expenses) and financial expenses reported in the structure of unit costs of commercialization of the product under investigation, submitted in **Table B of the Annex No. 10**. In each case, describe the methodology used and indicate how such allocation takes into account the differences between the various products associated with the costs and general expenses to be allocated

to the production line of the product under investigation. Likewise, detail the intermediate calculations made to determine the amount allocated to the line of production of the product under investigation<sup>23</sup> (use the format of **Annex N° 13**).

50. Explain in detail how the profit per unit before taxes of the product under investigation was calculated, corresponding to the period January 2019 - December 2022. Additionally, present any other information considered relevant that allows to verify the information provided in the unit cost structure for the marketing of the product and attach supporting documentation.
51. Detail the volume (in pairs) and value (in US \$) of the total sales of such products, corresponding to the period January 2019 - December 2022. Use the format in **Table B of Annex No. 6**.

***Sales of the product under investigation***

In order to have information to calculate the normal value, as well as the export price to Peru, of the product under investigation, it will be requested information concerning its sales made in the domestic market and in its export markets (Peru and third countries).

52. Provide a list of the sales transactions of the product under investigation carried out in the domestic market during the period January 2019 - December 2022. In each case, specify the commercial codes under which you have marketed the product under investigation, the name of the client and its relationship with each client, the type of customer in question (wholesale distributor, retail distributor or end user), volume (in pairs) and value (in US \$) of the sales made, among others. Use the format in **Table A of Annex No. 16**.

Attach the first five (5) sales invoices for each month, related to the sale transactions of the product under investigation made in the domestic market during the period January 2019 - December 2022.

53. Provide a list of the export transactions to Peru of the product under investigation during the period January 2019 - December 2022. In each case, you must specify the commercial codes under which you commercialized the product under investigation, the name of the client and its relationship with each client, the type of customer in question (for example: agent, wholesale distributor, retail distributor or end user), volume (in pairs) and value (in US \$) of the sales made, among other aspects. Use the format in **Table B of Annex No. 16**.

Attach the first five (5) sales invoices of each month, related to the export transactions to Peru of the product under investigation made during the period January 2019 - December 2022.

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<sup>23</sup> For example, in the case of the allocation of costs and general expenses to the product under investigation is carried out by means of a pro-rate based on the volume of production, you must specify the formula used for said calculation, explain the nature of each of the amounts that make up the calculation made and submit evidence (information and / or accounting and financial documentation) that supports the relevance of each of the indicated amounts.

54. Provide a list of the export transactions to third countries of the product under investigation carried out during the period January 2019 - December 2022. In each case, you must specify the commercial codes under which you commercialized the product under investigation, the country of destination, the name of the client and its relationship with each client, the type of customer in question (for example: agent, wholesale distributor, retail distributor or end user), volume (in pairs) and value (in US \$) of the sales made, among other aspects. Use the format in **Table C of Annex No. 16**.

Attach the first five (5) sales invoices for each month, related to the export transactions to third countries of the product under investigation made during the period January 2019 - December 2022.

***Adjustments to the sale prices of the product under investigation***

55. In case you request adjustments on the sale price of the product under investigation marketed in the domestic market, exported to Peru or to third countries during the period January 2019 - December 2022 (adjustments related to financial expenses, freight charges to the port, differences in tax treatments, among others), comply with the following:
- (i) Indicate each of the requested adjustments and explain in detail the methodology from which the amount corresponding to each adjustment has been determined.
  - (ii) Provide the calculations made to determine the amount of each of the requested adjustments. If the amount of the requested adjustment has been calculated using an arithmetic formula, detail that formula, indicating the parameters considered to estimate the amount of the adjustment requested (for example, volume of transported goods, total payment for transportation services, among others).
  - (iii) Provide relevant evidence from which the alleged amount of each of the requested adjustments can be clearly identified (such as: company sales policies, credit notes, vouchers for the charges charged by the internal transport companies, packing list, various payment vouchers, bills of lading carriers contracts, vouchers for customs services at origin, vouchers for customs services at destination, maritime freight contracts, insurance contracts, and among others accounting and financial documentation that you consider appropriate).
  - (iv) In case the adjustments requested are not specific to a single transaction and the amount reported is obtained through an assignment, provide (in a separate paragraph) a detailed explanation of the method used to make such an assignment.
  - (v) Indicate any other aspect that you consider may affect the comparability of the domestic sales price and the export price to Peru of the product under investigation that your company sold between January 2019 - December 2022.

In order to provide the information required in relation to the amount of the adjustments requested on the domestic sales price, the export price to Peru or third countries of the product under investigation use the format of **Tables A, B and C of the Annex N° 17, respectively.**

**C. Context of market and perspectives**

The information requested below will allow us to have a better understanding of the current and future context of the production costs and sales prices in the internal market of the textile upper sneakers under investigation.

56. Indicate how the demand for the product under investigation has changed in the domestic market of China, during the period January 2019 – December 2022. Indicate and explain the main factors that, in your opinion, have affected the demand and provide the relevant documentation that supports the explanation given.
57. Provide statistics for the period January 2019 - December 2022 concerning the industry that manufactures textile upper sneakers (number of plants located in China, installed capacity of the industry, total production volumes of the industry, volumes intended for domestic consumption, among others). Also, provide the sources of information from which you obtained the referred statistics.
58. Explain what have been the main internal and external factors that have influenced the evolution of sales of the textile upper sneakers under investigation by your company during the period January 2019 - December 2022. Also, provide the relevant documentation to support the explanation given.
59. Explain what advantages do you find when exporting the product under investigation to the Peruvian market (if possible, provide the source of information on which your answer is based).

**D. Additional information**

60. Attach to the Questionnaire a copy of the following financial documents of your company:
  - Annual report of the company for the years 2019, 2020, 2021 and 2022;
  - Annual Financial Statements (Balance Sheet, Income Statement, Equity Statement, Cash Flow) and notes to the financial statements for the years 2019, 2020, 2021 and 2022.
61. If your company produces or sells other products than the product under investigation, prepare a specific Income Statement for the line corresponding to the product under investigation. In addition, indicate what percentage did the product under investigation represent in relation to the total production or marketing lines of your company, in terms of sales value, as well as in production volume, as well as in production volume, during the period January 2019 - December 2022. Explain the methodology used to divide the Income Statement by product line.

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62. Provide information that you consider relevant and that has not been requested in any of the previous paragraphs. Use additional attachments if you consider it appropriate.



**Annex N° 1**  
**List of internationally recognized brands**

N°	Internationally recognized shoe brand	N°	Internationally recognized shoe brand
1	Nike	41	Levis
2	Reebok	42	Merrell
3	Adidas	43	Michael K.
4	Avia	44	Mng Mangos
5	Puma	45	Mizuno
6	Brooks	46	Montrail
7	Mizuno	47	New Athletic
8	Umbro	48	New Balance
9	Asics	49	Nine West
10	Alpinestars	50	Olympikus
11	Alpinismo	51	Pearl Izumi
12	Answer	52	Prada
13	Armani	53	Quiksilver
14	Atletismo	54	Ralph Lauren
15	Badminton	55	Reef
16	Benetton	56	Rip Curl
17	Bestard	57	Roxy
18	Billabong	58	Rugby
19	Boreal	59	Sanrio
20	Caterpillar	60	Scott
21	Ciclismo	61	Shimano
22	Circa	62	Skate
23	Columbia	63	Skechers
24	Converse	64	Ski
25	Diadora	65	Spalding
26	Exustar	66	Star
27	Fila	67	Tenis
28	Gucci	68	Timberland
29	Hi-Tec	69	Tipo
30	Hugo Boss	70	Tommy Hilfiger
31	Jaime Mascaró	71	Trekking
32	Kenneth Cole	72	Vans
33	Koflach	73	Versace
34	LaCoste	74	Wilson
35	Le Coq Sportif	75	Lakai
36	Aldo	76	Emerica
37	Call It Spring	77	Delta Plus
38	Supra	78	DVS
39	Etnies	79	Es
40	Sperry	80	Osiris



## Annex N° 2

### Installed capacity for the monthly production of textile upper sneakers under investigation (in pairs)<sup>1/</sup>

Production plant	2019				2020				2021				2022			
	Jan	Feb	...	Dec	Jan	Feb	...	Dec	Jan	Feb	...	Dec	Jan	Feb	...	Dec
			...				...				...				...	

1/ If the installed capacity is estimated in another unit of measurement (dozens or others), you must specify the conversion factor to pairs.

## Annex N° 3

### Investments associated with the line of production of textile upper sneakers under investigation (January 2019 - December 2022)

Year <sup>1/</sup>	Investments in tangible assets	Net book value (in US \$)	Destination of the investments made	Purpose of the investment made	Description of the investments made	Accounting accounts (AA) where investments are recorded
2019	Buildings		100% polyester taffeta ligament fabrics production line	Expand productive capacity		AA1, AA2, AA3...
				Replacement of obsolete equipment / installations		AA1, AA2, AA3...
				Others		AA1, AA2, AA3...
			Other production lines	Expand productive capacity		AA1, AA2, AA3...
				Replacement of obsolete equipment / installations		AA1, AA2, AA3.....
				Others		AA1, AA2, AA3...
	Plants and equipment		100% polyester taffeta ligament fabrics production line	Expand productive capacity		AA1, AA2, AA3...
				Replacement of obsolete equipment / installations		AA1, AA2, AA3...
				Others		AA1, AA2, AA3...
			Other production lines	Expand productive capacity		AA1, AA2, AA3...
				Replacement of obsolete equipment / installations		AA1, AA2, AA3...
				Others		AA1, AA2, AA3...
2020	Buildings					
	Plants and equipment					
2021	Buildings					
	Plants and equipment					
2022	Buildings					
	Plants and equipment					

1/ If the reported data do not correspond to calendar years (January to December), indicate the annualized period to which the reported data corresponds.

**Annex N° 4**  
**Volume of production of textile upper sneakers**  
**(January 2019 - December 2022)**

Date of production		Production plant	Commercial code of the product <sup>1/</sup>	Commercial name of the product	Brand of the product <sup>2/</sup>	Referential tariff subheading	Amount produced (in pairs) <sup>3/</sup>
Year	Month						

1/ The codes and trade names consigned in this annex must coincide with those listed in Annex N ° 14 of this Questionnaire.

2/ Indicate name of the brand of the product under which it is commercialized.

3/ If the production is registered in another unit of measure (dozens or others), specify the conversion factor to pairs

**Annex N° 5**  
**Table A**  
**Monthly inventories of textile upper sneakers (in pairs) <sup>1/</sup>**  
**(January 2019 - December 2022)**

Variables	Commercial code of the product	Commercial name	Brand of the product <sup>2/</sup>	2019				2020				2021				2022			
				Jan	Feb	...	Dec	Jan	Feb	...	Dec	Jan	Feb	...	Dec	Jan	Feb	...	Dec
Initial inventory																			
Final inventory																			

1/ If inventories are recorded in another unit of measurement (dozens or others), specify the conversion factor to pairs

2/ The codes and trade names consigned in this annex must coincide with those listed in Annex N ° 14 of this Questionnaire.

3/ Indicate name of the brand of the product under which it is commercialized.

**Table B**  
**Monthly inventories of textile upper sneakers (in US \$) <sup>1/</sup>**  
**(January 2019 - December 2022)**

Variables	Commercial code of the product	Commercial name	Brand of the product <sup>2/</sup>	2019				2020				2021				2022			
				Jan	Feb	...	Dec	Jan	Feb	...	Dec	Jan	Feb	...	Dec	Jan	Feb	...	Dec
Initial inventory																			
Final inventory																			

1/ If the value is not expressed in US dollars, indicate the exchange rate to US\$ used and its respective source

2/ The codes and trade names consigned in this annex must coincide with those listed in Annex N ° 14 of this Questionnaire.

3/ Indicate name of the brand of the product under which it is commercialized.

**Annex N° 6  
Table A<sup>1/</sup>**

**Producer company: Record of inputs and outputs of finished products  
during the period January 2019 – December 2022**

Commercial code of the product <sup>2/</sup>	Commercial name	Type of movement	Brand of the product	Movement description <sup>3/</sup>	Date of movement (DD/MM/YYYY)	Category of the register (in pairs), according to the type of movement <sup>4/</sup>							Information about sales and other outputs <sup>10/</sup>			Lot N° <sup>11/</sup>	[A] Unit value (US\$ per pair) <sup>12/</sup>	[B] Total (in pairs)	[A] x [B] Total value US\$
						Opening balance <sup>5/</sup>	Production	Purchase <sup>6/</sup>	Other income <sup>7/</sup>	Sales	Other outputs <sup>8/</sup>	Final Balance <sup>9/</sup>	Customer code	Customer	Country				

1/ In case the company owns more than one production plant, the "Table A of Annex N° 5" must be provided for each of its production plants. For example, if the company has three (3) production plants, three (3) formats of the "Table A of the Annex N° 5" must be provided.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N° 14 of this Questionnaire.

3/ In order to have a better understating of each movement, a glossary of the descriptions used must be attached to this document.

4/ According to the type of movement, choose the category to which it corresponds.

5/ This means those finished products that are available at the beginning of the date in which the movement is registered.

6/ This means those finished products that are purchased by the company in order to complete its offer. If your company does not take part in this kind of operations, skip giving this information.

7/ This means those finished products entering for reasons other than production.

8/ This means those finished products that get output for reasons other than a sale.

9/ This means those finished products that after the inputs and outputs, stay in the warehouse at the end of the date in which the movement is registered

10/ In case the register corresponds to the "sales" or "other outputs", provide the information related to the client and country of destination of the product.

11/ Indicate the number of lot to which the register belongs, in order to apply the traceability of the product.

12/ This is referred to the valorization per pair of sneakers of each register. In case the value is not written in U.S. dollars, indicate the exchange rate to U.S. dollars used and its source. Additionally, explain in detail the methodology of valorization of the product that has been used.

**Annex N° 6  
Table B<sup>1/</sup>**

**Marketing company: Record of inventory entries and exits  
Of finished products during the period January 2019 - December 2022**

Commercial code of the product <sup>2/</sup>	Commercial name	Type of movement	Brand of the product	Movement description <sup>3/</sup>	Date of movement (DD/MM/YYYY)	Category of the register (in pairs), according to the type of movement <sup>4/</sup>					Final Balance <sup>8/</sup>	Information about sales and other outputs <sup>5/</sup>			Lot N° <sup>10/</sup>	[A] Unit value (US\$ per pair) <sup>11/</sup>	[B] Total (in pairs)	[A] x [B] Total value US\$
						Opening balance <sup>5/</sup>	Purchase	Other income <sup>6/</sup>	Sales	Other outputs <sup>7/</sup>		Customer code	Customer	Country				

1/ In case the company owns more than one distribution establishment, the "Table B of Annex N° 5" must be provided for each of the establishments. For example, if the company owns three (3) distribution establishment, three (3) formats of the "Table B of the Annex N° 5" must be provided.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N° 14 of this Questionnaire.

3/ In order to have a better understating of each movement, a glossary of the descriptions used must be attached to this document.

4/ According to the type of movement, choose the category to which it corresponds.

5/ This means those inventories that are available at the beginning of the date in which the movement is registered.

6/ This means those inventories entering for reasons other than the purchase of goods.

7/ This means those inventories that get output for reasons other than a sale.

8/ This means those inventories that after the inputs and outputs, stay in the warehouse at the end of the date in which the movement is registered

9/ In case the register corresponds to the "sales" or "other outputs", provide the information related to the client and country of destination of the product.

10/ Indicate the number of lot to which the register belongs, in order to apply the traceability of the product.

11/ This is referred to the valorization per pair of sneakers of each register. In case the value is not written in U.S. dollars, indicate the exchange rate to U.S. dollars used and its source. Additionally, explain in detail the methodology of valorization of the product that has been used.

**Annex N° 7**

**Table A**

**Volume of production and sales of other products, other than textile upper sneakers,  
manufactured monthly by the company between January 2019 and December 2022  
(in pairs and US \$)**

Year	Month	Commercial code of the product	Commercial name of the product	Product description	Production volume (pairs) <sup>1/</sup>	Sales volume (pairs) 1/	Total sales value (excluding taxes) (US \$)

<sup>1/</sup>If the product is registered and marketed in a unit other than pairs, indicate which unit it is and the conversion factor to pairs.

**Table B**

**Volume of purchases and sales of other products, other than textile upper sneakers,  
commercialized monthly by the company between January 2019 and December 2022  
(in pairs and US \$)**

Year	Month	Commercial code of the product	Commercial name of the product	Product description	Production volume (pairs) <sup>1/</sup>	Sales volume (pairs) 1/	Total sales value (excluding taxes) (US \$)

<sup>1/</sup>If the product is registered and marketed in a unit other than pairs, indicate which unit it is and the conversion factor to pairs.

### Annex N° 8

**Amount and value of purchase of the raw material, inputs and auxiliary materials acquired by the company for the manufacture of textile upper sneakers under investigation (excluded the 80 internationally recognized brands) 1/  
January 2019 - December 2022 (in US \$ per commercial unit<sup>2</sup>)**

N°	Raw material / auxiliary materials	Supplier's name	Relationship with the provider (related or not related 3)	Country of origin	Private or state company	Invoice N°	Invoice date (dd/mm/yyyy)	Total amount acquired	Unit of measure (specify) <sup>1</sup>	Purchase value (specify currency)	Exchange rate to US\$ <sup>4</sup>
1											
2											
3											
4											
5											
6											
7											
8											
9											
10											
.											
.											
n											

1/ See Annex N° 7

2/ Specify the commercial unit in which the raw material is acquired (kilograms, tons, linear or square meters, units, liters, etc.)

3/ In case of being a related company, describe the type of relationship with your company.

4/ Specify the source of the exchange rate.

**Annex N° 9**  
**Amount of raw material, inputs and auxiliary materials used to**  
**produce a pair of textile upper sneakers**  
**(excluded the 80 internationally recognized brands) 1/**  
**(January 2019 - December 2022)**

Product	Raw material, inputs and auxiliary materials	Amount used	Unit <sup>2/</sup>
Raw material	1. _____		
	2. _____		
	...		
	n. _____		
Inputs	1. _____		
	2. _____		
	...		
	n. _____		
Auxiliary materials	1. _____		
	2. _____		
	...		
	n. _____		

1/ See Annex N° 7

2/ Specify the commercial unit in which the raw material is acquired (kilograms, tons, linear or square meters, units, liters, etc.)

**Annex N° 10**

**Table A<sup>1/</sup>**

**Producer company: Structure of unit costs of the product under investigation (textile upper sneakers)  
(excluded the 80 internationally recognized brands) 2/  
(In US \$ per pair)**

Structure of costs	2019		2020		2021		2022	
	Local currency	US\$ <sup>2/</sup>	Local currency	US\$ <sup>2/</sup>	Local currency	US\$ <sup>2/</sup>	Local currency	US\$ <sup>2/</sup>
<b>A. Production cost = (1) + (2) + (3) + (4) + (5) + (6)</b>								
(1) National raw material								
(2) Imported raw material								
(3) National inputs and/or materials								
(4) Imported inputs and/or materials								
(5) Labor (Direct)								
(6) Indirect Manufacturing Expenses								
<b>B. Operating costs = (7) + (8)</b>								
(7) Administrative expenses								
(8) Sales Expenses								
<b>C. Financial expenses</b>								
<b>D. Ex-factory cost = A + B + C</b>								
<b>E. Profit / Loss before Tax</b>								
<b>F. Ex-factory sale price = D + E</b>								

1/ In case the company owns more than one production plant, the "Table A of Annex N° 10" must be provided for each of its production plants. For example, if the company has three (3) production plants, three (3) formats of the "Table A of the Annex N° 10" must be provided.

2/ See Annex N° 7

3/ Specify the exchange rate used in the period.



**Annex N° 10  
Table B<sup>1/</sup>**

**Marketing company: Structure of unit costs of the product object of  
Investigation (textile upper sneakers)  
(excluded the 80 internationally recognized brands) 2/  
(In US \$ per pair)**

	2019		2020		2021		2022	
	Local currency	US\$ <sup>2/</sup>	Local currency	US\$ <sup>2/</sup>	Local currency	US\$ <sup>2/</sup>	Local currency	US\$ <sup>2/</sup>
<b>A. Cost of acquisition of the product under investigation</b>								
<b>B. Operating costs = (1) + (2)</b>								
(1) Administrative expenses								
(2) Sales Expenses								
<b>C. Financial expenses</b>								
<b>D. Ex-factory cost = A + B + C</b>								
<b>E. Profit / Loss before Tax</b>								
<b>F. Ex-factory sale price = D + E</b>								

1/ In case the company owns more than one distribution establishment, the "Table A of Annex N° 10" must be provided for each of the establishments. For example, if the company owns three (3) distribution establishment, three (3) formats of the "Table A of the Annex N° 10" must be provided.

2/ See Annex N° 7

3/ Specify the type of exchange rate used in the period

**Annex N° 11**

**Table A**

**Production company: Accounting accounts associated with the items of the structure of  
Production costs corresponding to textile upper sneakers  
(excluded the 80 internationally recognized brands) 1/  
(January 2019 - December 2022)**

Item	Accounting account number	Description of the accounting account
Raw material	Accounting account 1	
	Accounting account 2	
	(...)	
Inputs and / or auxiliary materials	Accounting account 1	
	Accounting account 2	
	(...)	
Labor (Direct)	Accounting account 1	
	Accounting account 2	
	(...)	
Indirect manufacturing expenses	Accounting account 1	
	Accounting account 2	
	(...)	
Administrative expenses	Accounting account 1	
	Accounting account 2	
	(...)	
Sales Expenses	Accounting account 1	
	Accounting account 2	
	(...)	
Financial expenses	Accounting account 1	
	Accounting account 2	
	(...)	

1/ See Annex N° 7

**Table B**

**Marketing company: Accounting accounts associated with the items of the  
cost structure corresponding to textile upper sneakers  
(excluded the 80 internationally recognized brands) 1/  
(January 2019 - December 2022)**

Item	Accounting account number	Description of the accounting account
Cost of acquisition	Accounting account 1	
	Accounting account 2	
	(...)	
Administrative expenses	Accounting account 1	
	Accounting account 2	
	(...)	
Sales Expenses	Accounting account 1	
	Accounting account 2	
	(...)	
Financial expenses	Accounting account 1	
	Accounting account 2	
	(...)	

1/ See Annex N° 7

**Annex N° 12**

**Table A<sup>1/</sup>**

**Accounting records related to production costs of textile upper sneakers  
(excluded the 80 internationally recognized brands) 1/  
(January 2019 - December 2022)**

Year	Cost center	Accounting account	Description of the account	Total amount (In US \$)	Amount allocated to textile upper sneakers (In US \$)	Criterion used for the allocation of cost or expense to the line of textile upper sneakers	Type of cost or expense <sup>1/</sup>

1/ Specify the type of cost or expense related to the accounting account (cost of raw materials, inputs and auxiliary materials, cost of direct labor, indirect manufacturing expenses, sales expenses, administrative expenses and financial expenses).

**Table B<sup>1/</sup>**

**Accounting records related to marketing costs of textile upper sneakers  
(excluded the 80 internationally recognized brands) 1/  
(January 2019 - December 2022)**

Year	Cost center	Accounting account	Description of the account	Total amount (In US \$)	Amount allocated to textile upper sneakers (In US \$)	Criterion used for the allocation of cost or expense to the line of textile upper sneakers	Type of cost or expense <sup>1/</sup>

1/ Specify the type of cost or expense related to the accounting account (cost of raw materials, inputs and auxiliary materials, cost of direct labor, indirect manufacturing expenses, sales expenses, administrative expenses and financial expenses).

**Annex N° 13**  
**Methodology used to allocate administrative, sales and financial expenses to textile upper sneakers**  
**(excluded the 80 internationally recognized brands) 1/**  
**(January 2019 - December 2022)**

Year	Expense type	Total amount to be allocated (in National currency))	Total amount to be allocated (in US \$)	Exchange rate to US \$ 1/	Expense allocation methodology	Intermediate calculations made2/	Final amount allocated to the product under investigation (in US \$)
2019	Administrativos						
	De ventas						
	Financieros						
2020	Administrativos						
	De ventas						
	Financieros						
2021	Administrativos						
	De ventas						
	Financieros						
2022	Administrativos						
	De ventas						
	Financieros						

1/ See Annex N° 7

2/ Support with documentation that allows to verify the exchange rate used.

3/ Provide evidence to support each of the data used to do such calculations.

**Annex N° 14**  
**Listing of commercial codes of textile upper sneakers**  
**(January 2019 - December 2022)**

N°	Commercial code	Commercial name	Brand of the product	Destination market (internal, Peru and / or other countries)
1.				
2.				
3.				
.				
.				
.				
n.				

**Annex N° 15**  
**Contracts and sales orders associated with sales transactions of textile upper sneakers**  
**according to the destination market**  
**(January 2018 - December 2021)**

Destination market	N° of contract	Date of the contract	Commercial invoices associated with each contract and sales order
Domestic market	Contract 1		Invoice 1, Invoice 2, Invoice 3, ..., Invoice n
	Contract 2		Invoice 1, Invoice 2, Invoice 3, ..., Invoice n
	...		
	Contract n		Invoice 1, Invoice 2, Invoice 3, ..., Invoice n
Exports to Peru	Contract 1		Invoice 1, Invoice 2, Invoice 3, ..., Invoice n
	Contract 2		Invoice 1, Invoice 2, Invoice 3, ..., Invoice n
	...		
	Contract n		Invoice 1, Invoice 2, Invoice 3, ..., Invoice n
Exports to third countries <sup>1/</sup>	Contract 1		Invoice 1, Invoice 2, Invoice 3, ..., Invoice n
	Contract 2		Invoice 1, Invoice 2, Invoice 3, ..., Invoice n
	...		
	Contract n		Invoice 1, Invoice 2, Invoice 3, ..., Invoice n

1/ Indicate the detail corresponding to each of the countries (other than Peru) where your company exports

**Annex N° 16**

**Table A**  
**List of domestic sales of the product under investigation**  
**(January 2019 - December 2022)**

Unique transaction code1/	Commercial code of the product2	Brand of the product3/	Volume of the sale (in pairs)	Sales invoice number	Invoice date	Value of invoice (specify currency)3	Exchange rate to US \$	Quantity specified in the invoice4/	Name of customer	Relationship with the customer (related or not related)5/	Due date	Type of customer6/	Date of payment7 /	Unit price (US\$ per pair)	Ex-factory price8 / (in US \$ per pair8/	Place of dispatch of the sale	Destination place

1/ It is required that your company generate this code, called "unique transaction code", which will serve to identify each record declared in this table and to associate it with the information provided in Annex N ° 17.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N ° 14 of this Questionnaire.

3/ Brand of the product under which it is commercialized

4 / Do not include the payment of internal taxes.

5/ If the indicated quantity is expressed in a unit other than pairs (as dozens, or others), specify the conversion factor to pairs.

6/ Indicate whether or not it is a related company. If the company is related, describe the type of relationship with your company.

7/ Indicate whether the customer is a wholesale, retail or final consumer.

8/ This means the date on which the payment for the sale has been made.

9/ This means the price of the product located in the production plant or distribution establishment, as appropriate.

## Annex N° 16

**Table B**

**List of exports to Peru of the product under investigation (January 2019 - December 2022)**

Unique transaction code1/	Commercial code of the product2	Brand of the product 3/	Volume of the sale (in pairs)	Sales invoice number	Invoice date	Value of invoice (specify currency)3	Exchange rate to US \$	Quantity specified in the invoice4/	Name of customer	Relationship with the customer (related or not related)5/	Due date	Type of customer6/	Date of payment7 /	Unit price (US\$ per pair)	Ex-factory price8 / (in US \$ per pair8/	Place of dispatch of the sale	Destination place

1/ It is required that your company generate this code, called "unique transaction code", which will serve to identify each record declared in this table and to associate it with the information provided in Annex N ° 17.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N ° 14 of this Questionnaire.

3/ Brand of the product under which it is commercialized

4 / Do not include the payment of internal taxes.

5/ If the indicated quantity is expressed in a unit other than pairs (as dozens, or others), specify the conversion factor to pairs.

6/ Indicate whether or not it is a related company. If the company is related, describe the type of relationship with your company.

7/ Indicate whether the customer is a wholesale, retail or final consumer.

8/ This means the date on which the payment for the sale has been made.

9/ This means the price of the product located in the production plant or distribution establishment, as appropriate.

**Annex N° 16**

**Table C**

**List of exports to third countries of the product under investigation (January 2019 - December 2022)**

Unique transaction code1/	Commercial code of the product2	Brand of the product 3/	Volume of the sale (in pairs)	Sales invoice number	Invoice date	Value of invoice (specify currency)3	Exchange rate to US \$	Quantity specified in the invoice4/	Name of customer	Relationship with the customer (related or not related)5/	Due date	Type of customer6/	Date of payment7 /	Unit price (US\$ per pair)	Ex-factory price8 / (in US \$ per pair8/	Place of dispatch of the sale	Destination place

1/ It is required that your company generate this code, called "unique transaction code", which will serve to identify each record declared in this table and to associate it with the information provided in Annex N ° 17.

2/ The commercial codes and names indicated in this annex must coincide with those listed in Annex N ° 14 of this Questionnaire.

3/ Brand of the product under which it is commercialized

4 / Do not include the payment of internal taxes.

5/ If the indicated quantity is expressed in a unit other than pairs (as dozens, or others), specify the conversion factor to pairs.

6/ Indicate whether or not it is a related company. If the company is related, describe the type of relationship with your company.

7/ Indicate whether the customer is a wholesale, retail or final consumer.

8/ This means the date on which the payment for the sale has been made.

9/ This means the price of the product located in the production plant or distribution establishment, as appropriate.



**Annex N° 17**

**Table A**

**Adjustments on sales prices in the domestic market (In US \$)**

Unique transaction code <sup>1/</sup>	Sales invoice number	Commercial name of the product <sup>2/</sup>	Discount for prompt payment	Adjustment for physical differences	Adjustment by marketing levels	Discount due to volume	Packaging cost	Internal freight	insurance	Adjustment for installment credit <sup>3/</sup>	Sales commissions	Other expenses or adjustments (specify)

1/ It is the same code used in Table A of Annex No. 16.

2/ If the textile upper sneaker does not have a commercial name associated with the commercial code of the same, indicate n.a. (not applicable).

3/ This means the financial expense that the company incurs to grant credit in installments before making the respective collections.

**Table B**

**Adjustments on export prices to Peru (In US \$)**

Unique transaction code <sup>1/</sup>	Sales invoice number	Product	Discount for prompt payment	Adjustment for physical differences	Discount due to volume	Packaging cost	Internal freight	External freight	insurance	Adjustment for installment credit <sup>2/</sup>	Sales commissions	Handling	Other expenses (specify)

1/ It is the same code used in Table B of Annex No. 16.

2/ This means the financial expense that the company incurs to grant credit in installments before making the respective collections.

**Annex Nº 17**

**Table C**

**Adjustments on export prices to third countries (In US \$)**

Unique transaction code <sup>1/</sup>	Sales invoice number	Product	Discount for prompt payment	Adjustment for physical differences	Discount due to volume	Packaging cost	Internal freight	External freight	insurance	Adjustment for installment credit <sup>2/</sup>	Sales commissions	Handling	Other expenses (specify)

1/ It is the same code used in Table C of Annex No. 16.

2/ This means the financial expense that the company incurs to grant credit in installments before making the respective collections.

**Annex N° 18**  
**Textile upper sneakers that your company has purchased from third party companies  
during the period January 2019 - December 2022**

N°	Product	Commercial name	Name of the supplier company	Origin of the product	Brand of the product	Relationship with the supplier company	Invoice N°	Invoice date	Value of Purchases (specify Currency)	Exchange rate to US \$	Amount acquired (in pairs) <sup>1/</sup>	Destination of the acquired product (internal market, exported to Peru or other countries)	Cost of acquisition expressed in US \$ (value of purchases + general expenses)
1													
2													
3													
4													
5													
6													
7													
8													
9													
10													
:													
:													
n													

1/ If the indicated quantity is expressed in a unit other than pairs (as dozens, or others), specify the conversion factor to pairs.